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# FANS Weekly Summary

OH, WOW! OUR NOVEMBER "FAN AUTHOR SHOPPING EXTRAVAGANZA" IS GOING TO BE A GREAT ONE, FOR SURE! THANKS TO THESE FANS, WE'RE WELL ON OUR WAY TO BRINGING YOU AN ISSUE THAT WILL BE A GREAT RESOURCE FOR YOUR HOLIDAY (AND EVEN BEYOND!) SHOPPING:

- 1. Marti Peterson
- 2. Bob Wallace
- 3. Jack Kassinger
- 4. Gary Powers
- 5. James Ransome
- 6. Ed Mickolus
- 7. Jim Lawler
- 8. Ric Prado

#### C'mon! Be "#9"...

Time's running short! In a couple weeks, we'll be preparing that oft-asked for "shopping edition" for our FANs! So, <u>please</u>, if you're an author, we really want **your** book to be included.

#### Here's what we need from you:

- □ Your name (of course!)
- □ Title of book(s)
- Brief description of the book (we don't need an intel...just a short blurb!)
- One or more images of the book (at least the cover image)
- Where the book can be purchased (a web address would be areat!)

# Our Extravaganza Issue is Shaping Up!



Thanks to you, our FANs, we're well on our way to bringing you a great shopping issue! Since our last "FANs Weekly Summary", we've added four new authors! Oh, you can bet that we're excited!

Now, we want more of you to join the group. Take a moment and send us your book information! You won't be sorry!

Click this link to send your information:

manny@etsdesigngroup.com

## With 1st Food Delivery, Loudoun Co. Drone Test Center Navigates Strict DC Airspace

#### Contributed by FAN, Steve Page

It will be awhile before you'll be able to order food and have a drone deliver it to you in Northern Virginia, but it has been done for the first time, locally. A brisket sandwich from <u>Leesburg restaurant Roots 657</u> was delivered by drone to a nearby antiques store last week.

"This whole presentation was to prove that drone delivery is

#### Loudoun Drones (cont.)

is possible in a place like Washington, D.C. or Northern Virginia, where there's the most complicating airspace in the United States," said Preston Huntington, client relations manager for Xelevate, an unmanned flight training center set to open Oct. 20 near Lucketts. With the national capital region's highly restricted airspace, Huntington said the partnership with drone manufacturer Vayu Aerospace will give companies the chance to experiment with new technologies, while unmanned aircraft systems infrastructure continues to develop.

Current Federal Aviation Administration rules require drone deliveries be within a visual line of sight.

"These are all to show an entity like the FAA, and the community, that this can happen, and we can do it safely in a way that doesn't affect the average human being," Huntington said. "These proofs of concept are ways to show the FAA that the procedures and processes to do this are available."

While drone delivery is now available in portions of the Christiansburg, Virginia, area, in the congested D.C. region, commercial drone flights are still in the proof of concept stage.

"If we can do it here, we can do it anywhere," said Huntington.

## We Were Really Impressed...

Spotlight on Innovation:

### VOLT

A couple of weeks ago, Artemus founder Bob Wallace and I spent some time, via video conference, with VOLT's founder, Egor Olteanu and Head of VOLT's Security Program Development, Sal Mani. In that short period of time, we learned a great deal about the company, its



products and VOLT's look ahead. It goes without saying, we were truly impressed and felt that we would share what we learned right here with our FANs.

The cost of security services has been increasing by approximately 20% per year, while security budgets have decreased or remained flat. That's a major problem for security professionals who are tasked with increasing the effectiveness of their security programs while decreasing security costs.

VOLT provides an innovative AI risk management system that can monitor thousands of cameras with a consistent level of accuracy and reliability. This allows our customers to significantly decrease their security costs by reducing the number of security guards that are needed to monitor cameras or patrol areas of operation. We take pride in our plug and play design that integrates with your current security camera infrastructure, which means no up front or additional hardware costs.

You will no longer be subject to alarm fatigue and missed incidents due to sensory overload. Our system will continuously monitor your cameras for the risk triggers that you set, and if an incident is detected, it will then go through a second layer of validation to ensure that you are only notified of real events - no more false alarms or random noise.

#### How can VOLT benefit your company?

- VOLT's real time facility management focused on security and operational anomalies results in a higher daily value add than its cost
- Pay per camera per month no more long term contracts, hidden costs, set up fees, or hardware commitments
- VOLT's system is security and privacy focused, which means that your data never leaves your facility.
- Significantly reduces human cost, human error, and operational inconsistencies due to human factor like training, attention span, state of mind, etc.
- It will reduce the sensory overload of security staff who are monitoring security cameras by assisting them to extract real-world anomalies.
- Security and operational risks like violent crimes with firearms, medical emergencies, burglaries, and safety events can immediately be addressed with a drastic decrease in response times.
- Immediate notification to your staff or 3rd party first responders via SMS or email with ONLY the relevant evidence and precise location of the incident.

View the full article <u>here</u>

#### VOLT (cont.)

- Because events are captured in real-time, any first responder will have additional tools to effectively respond and investigate while helping keep their teams out of harm's way.
- VOLT Risk Zone feature separates your facility into different security areas (public, semi-public, restricted, and highly restricted), where event detection criteria is tailored to different types of areas with anticipated behaviors for each. For example, a public lobby may permit guests to interact with employees, while a highly restricted research lab may only allow select employees.
- The locations of critical assets, such as laptops, key pieces of equipment, and other important assets will be identified. VOLT will notify you if any critical assets are being removed from their appropriate locations.
- With effectiveness and simplicity at the core of our design, our system is intuitive and does not require training beyond a few minutes of familiarization



#### A few images from VOLT's product...

GUI showing selected threat alerts and their location/images

selected alert detail view with detail floorplann



Floorplan detail showing cameras and their view angle (camera at top left, selected, showing camera view)

# Want to learn more?

## Email VOLT:

sal@volt.ai

## This week in "FANs Spotlight"

There are four new articles ready for you to read and provide any comments you may have to us. As usual, we published them in the "<u>FANS Spotlight</u>" section of the Artemus Consulting Group website. Here are four of them...



## YET ANOTHER REMINDER: IF YOU'RE A FANS AUTHOR... WE WANT TO KNOW ABOUT YOUR BOOKS!

Click this link to send your information: <u>manny@etsdesigngroup.com</u>

send my books to Manny for the FANS Weekly Summary 1) )Extravaganza! -(thank you!)